

Birthdate: November 17th, 1960 in Victoria, B.C.

Family:

Ron has two sons, Cameron, born September 18th 1994 and Justin, born October 18th, 1997.

Employment History:

Jan '05/present	RE/MAX Alliance, Owner
May '00/Dec '04 Camosun)	RE/MAX Ron Neal & Associates, Owner (under contract to RE/MAX
Dec '97/May '00	RE/MAX Ports West, REALTOR®
Jun '91/Nov '97	Brown Bros. Agencies Ltd., REALTOR®
Feb '86/Jan '91	Glen Oak Ford, Sales Manager, Salesman, Business Manager
Nov '83/Dec '85	Backpacking through Europe, working a variety of jobs
Jun '80/Oct '83	Canada Life Assurance, Financial Planner

Professional Accomplishments:

Guest Speaker - RE/MAX R4 International Conference 2015 (Las Vegas), ReBar Camp Vancouver, among many others.
RE/MAX Advertising Contest, Best Television/Radio - 2001 and 2003
V.I. Business Excellence Awards - Best Real Estate Company on Vancouver Island - Runner Up, 2002 and 2003
RE/MAX Advertising Contest, Best Multi-Media Personal Promotion - 1998 and 2002
RE/MAX Advertising Contest, Best PR Event - 2002
RE/MAX International Hall of Fame - Inducted 2000
RE/MAX Advertising Contest, Best Website - 1999
RE/MAX Advertising Contest, Best Other - "Referral Gift" - 1999
RE/MAX International Convention Guest Speaker - 2000 (Las Vegas)
Master Sales Academy Guest Panelist 1995, 1997 and 2000 (Las Vegas)
Masters Sales Academy Graduate 1994 (Las Vegas)
Market Value Appraiser Designation 1993 (UBC)
Realtor Designation 1991 (UBC)

Professional Associations:

International Real Estate Specialist (IRES)
CLM5
RE/MAX Group Advertising Committee Chair
Founders Circle of iSucceed.com - Representing 100 of the Top, Most Influential REALTORS® in North America
V.R.E.B. - Victoria Real Estate Board
- Business Practices Committee
- Director, Commercial Executive
- Finance & Audit Committee
B.C.R.E.A. - British Columbia Real Estate Association
C.R.E.A. - Canadian Real Estate Association
Floyd Wickman Master Sales Academy Alumni
F.A.I.R - Family Association of Independent REALTORS®

Sales Honours:

RE/MAX Circle of Legends - 2011
RE/MAX Diamond Club - 2006 to Present
RE/MAX Chairman's Club - 2002 to Present
RE/MAX Hall of Fame - 1999
RE/MAX Platinum Club - 1998, 1999, 2000, 2001, 2002, 2003
RE/MAX TOP 100 IN CANADA (of more than 12,000 agents)
RE/MAX Top 100 Realtors - 2007, 2014
Spirit of West Award (2x)
RE/MAX Lifetime Achievement Award 2004
#1 Top Salesperson of the Year - Victoria Real Estate Board - 1995, 1999, 2000, 2001
(discontinued 2001)
VREB Top Team award - 1998, 1999, 2000, 2001 (discontinued 2001)
Salesperson of the Year #2 - Victoria Real Estate Board - 1998
Salesperson of the Year #3 - Victoria Real Estate Board - 1996
Salesperson of the Year #1 - Brown Bros. - 1992, 1993, 1994, 1995, 1996, 1997
Victoria Real Estate Board Gold Award - 1992, 1993, 1994, 1995, 1996, 1997, 1998, 1999,
2000, 2001, 2002, 2003
Floyd Wickman "Sweathogs" - Top Overall Producer - 1993
Presidents Challenge #1 Salesperson in Canada Ford 1988 (awarded a new car)
Summit Award (Top #100 in Canada) Ford Motor Co. 1986, 1987, 1988

Education:

1997 University of B.C. - Industrial, Commercial & Investment Division Courses
1993 University of B.C. - Market Value Appraiser Program Completed - First Class
1993 Floyd Wickman Real Estate Sales & Marketing - Top of the Class
1991 Real Estate Post Licensing Course - Completed
1986 Dale Carnegie, Sales Training - Top of the Class
1980 Executive Marketing Skills, Toronto - Top of the Class
1979 University of Victoria, Pre-Commerce Program Completed (A-average)
1978 Parkland Secondary; Graduated with Honours, B.C. Gov't Scholarship
Other Courses Completed: Construction & Cost Estimating, Project Marketing, Computerized
Farming, Appraisal Report Writing, Creative, Advertising, Power Marketing, Contract of
Purchase & Sale

Community Involvement:

BC Children's Hospital Foundation, Victoria - Director 2000 to present
BC Children's Hospital Foundation - Donor at Circle of Care Level
BC Children's Hospital Board of Governors - Member 2007 to present
Capital Campaign Committee to raise \$600 Million to build a new BC Children's Hospital -
Committee Member
Kinsmen Club of Victoria - 1995/1996, Past President
Special Olympics - Volunteer
United Way - Fund Raiser
Coach - Saanich Minor Hockey
Coach - Layritz Little League

Interests:

Hockey (playing & coaching), golf (18 cap), skiing (water & snow), swimming, hiking, camping, travel.